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## Rangoli Tradecomm Ltd makes a strong beginning to the FY2021-22

*Surpasses FY2020-21 Performance in Q1FY2021-22 itself*

### EARNING SYNOPSIS

- ❖ Financial Performance for Q1FY2021-22:
  - Revenues: INR 2,341 Crores
  - EBITDA: INR 85 Crores
  - PAT: INR 63 Crores
  - EBIDTA Margins – 3.6% & PAT Margins – 2.7%
- ❖ Surpassing FY2020-21 performance in one quarter
- ❖ Scale up in Polymer business leading the overall growth
- ❖ Widening product basket and geographic presence
- ❖ Recommends interim Dividend
- ❖ Redefining **Supply-Chain-Engineering**

**August 13, 2021:** Rangoli Tradecomm Ltd (BSE-SME listed company with BSE Code: 543274) is engaged in the trading business of Polymers, Textile products, Metals – ferrous & non-ferrous, manganese & various commodities. The company has established its niche in the commodity trading with strong foothold in the polymer segment.

**Q1FY2021-22 Key Performance Highlights:**

RS CRORES	Q1FY2022	H2FY2021	FY2021	FY2020	% YOY
Total Revenue	2,341	1,040	1,187	165	617.6
EBITDA	85	56	71	3	2,227.4
<i>EBITDA Margin (%)</i>	3.6	5.4	6.0	1.9	
PBT	84	55	71	3	2,217.4
PAT	63	40	51	2	2,300.8
<i>PAT Margin (%)</i>	2.7	3.8	4.3	1.3	
Diluted EPS (Rs)	76.2	107.2	136.6	28.8	
Net-worth	196	133	133	12	
Debt-Equity (x)	1.5	0.4	0.4	3.6	

The company has registered robust all-round performance on all parameters – Revenues, Margins and Profitability despite challenging economic environment on account of spread of Covid-19 pandemic globally.

During the first quarter of the new financial year FY2021-22, the company has posted total revenues of INR 2,341 crores. EBITDA during the quarter stood at INR 85 crores and PAT at INR 63 crores. The overall performance during the quarter is much higher than the performance during the entire previous financial year FY2020-21.

**Business Update:**

Rangoli Tradecomm Ltd – with its unique **Supply-Chain-Engineering solutions** has accelerated its growth momentum during the first quarter of FY2021-22. With a well-diversified product portfolio ranging across polymers, PVC, textiles, metals, etc and catering to the core industries, the company has managed commendable performance despite the challenges of the lock down during the prevailing quarter.

Polymers and PVC remained at the forefront during the quarter. With in-depth knowledge of the commodity, the company not only increased the volume, but it also effectively managed the typical commodity price fluctuations very efficiently, thereby bringing value for its customers.

With a concrete strategy and focused execution of the Management Team, the company managed to expand its product portfolio into manganese, bitumen, etc, expanded its geographic presence and increased its direct imports. These enabled the company to drive the overall volume and profitability growth.

Commenting on the first quarter performance, **Mr Ushik Gala, Chairman & Managing Director of Rangoli Tradecomm Ltd** said, “We the entire Management Team at Rangoli Tradecomm Ltd are glad to announce that we have managed to surpass the performance of previous 12 months for the FY2020-21 in just the first quarter of FY2021-22. With a strong performance in the first quarter with Revenues of INR 2,341 crores and PAT of INR 63 crores, we have made a remarkable beginning to the new financial year. Our distinguished model of **Supply-Chain-Engineering** is reaping us the fruits of higher volumes and improved profitability. We are taking all the measures in deepening our relationships with our suppliers and customers. Our deep insight and success in the polymer and PVC segment, is replicated across new products as well. **We are constantly evolving our business model with focus on enhancing value for all our stakeholders.**”

#### **About Rangoli Tradecomm Ltd:**

*Rangoli Tradecomm Ltd is a BSE-SME listed entity (BSE Code: 543274). It is quite an Emerging Entity led by dynamic and agile Management Team with the vision to be a niche player offering unique B2B solutions across product categories through innovative distribution platforms ensuring substantial value to its customers.*

#### **For more information contact:**

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